

Chamber volunteers enlist new members during campaign

Two stalwart Chamber Ambassadors who are strong advocates for the benefits of belonging to the business organization lead recruitment efforts during the Chamber's recent annual Membership Campaign.

Ron Zahn of Coldwell Banker The Real Estate Group and Joanne Fischer of Telecom Insites, LLC teamed up to garner first and second place honors, respectively, as individual sales persons. Zahn signed 10 new members while Fischer logged nine. Their efforts also earned them top team in the campaign. In addition, Zahn and Fischer also sold the single largest member of the campaign.

"We have the best volunteers!" said Jim Rankin of Air Wisconsin Airlines Corporation, who chairs the Chamber Board of Directors. "They work tirelessly on behalf of the Chamber. They understand how membership in the Chamber is beneficial to companies of all sizes, and to the careers of individuals who associate with the Chamber. It's easy for them to talk about the benefits of Chamber membership because they live it every day.

"We really appreciate all they do for the Chamber and its members."

Other individual campaign leaders included Heather Vander Heyden of Fox Communities Credit Union (8 sales); Dennis Jochman of The Bechard Group (5 sales) and Dawn Nowakowski with four sales.

All five sales leaders have been long-time Ambassadors, while Jochman also is a Past Chairman of the Chamber Board.

Sales Rookie of the Year was Mike Dreyer of PDI Financial Group.

In the team category, Zahn and Fischer landed in first place; Vander Heyden and Les Van Ornum of Merchants' Choice Card Services, second; Beth Davis of Community First Credit Union and Dawn Nowakowski, third; Jochman and Sarah Schneider of Schenck, SC, fourth, and Mike Dreyer and Jim Dreyer Jr., both of PDI Financial, fifth.

Rankin reports that several of the sales people continue to work to close sales of additional memberships contacted during the campaign. Membership recruitment is ongoing throughout the year, according to Rankin.

For information on how to take advantage of benefits and services to businesses through the Chamber, contact Pam Hull, (920) 734-7101, or email her at phull@foxcitieschamber.com