

Membership Satisfaction Survey

This week marked the start of Project Thank You for volunteers to visit all Chamber members and hand deliver new membership materials. Part of Project Thank You is the annual Membership Satisfaction Survey that asks members to rate such things as benefits offered through the Chamber, programs to grow the economy, membership events, and communications materials. Please click this link <http://www.surveymonkey.com/s/5SWT7XZ> or cut and paste into your browser. Your responses to the survey are anonymous.

[Morning Business Advice for December](#)

When: Thursday, December 10, 2009, 7:30-8:30 a.m.

Where: FVTC DJ Bordini, 5 Systems Drive, Appleton

Diane Roundy of Schenck Business Solutions will speak about "Effectively Working The Room: The Top 10 Habits of Turning Introductions Into Leads." Learn networking basics, how to meet key people, how to hold lively conversations with strangers and obtain leads. The event is sponsored by Community First Credit Union. Registration is at 7:15 a.m. Cost is \$7.00 for Chamber members in advance or \$10.00 at the door and \$15.00 for non-members. Advance registration is accepted until noon the day prior to the event.

Pulse Networking Night w/ Kimberly Clark's NEON group

When: Thursday, December 17, 5:15 p.m. to 7:00 p.m.

Where: Red & White, 2400 S. Kensington Drive, Suite 500, Appleton

Join us for some holiday themed networking at Red & White on Appleton's east side. Light snacks and a cash bar will be available. No need to register, just show up and bring your friends. This is also a great place for some last minute gift ideas!

[Morning Business Advice for January](#)

When: Thursday, January 14, 2010, 7:30-8:30 a.m.

Where: FVTC DJ Bordini, 5 Systems Drive, Appleton

A panel will address "Business Owners & Managers: Avoid these Deadly Mistakes." Panel members include Mary Felton, HR Business Partners LLC; Pat Nicholson, Alta Resources and Pat Ness, Schenck SC. The expert panelists give free advice in the areas of human resources, sales/customer service, managing money, competition and complacency. The event is sponsored by Bank Mutual. Registration is at 7:15 a.m. Cost is \$7.00 for Chamber members in advance or \$10.00 at the door and \$15.00 for non-members. Advance registration is accepted until noon the day prior to the event.

Business Connection for January – Meet Your Legislators

When: Monday, January 18, 2010, 5:00 to 7:00 p.m.

Where: Location to be announced.

This is the 26th annual event. It gives Chamber members the opportunity to meet their local, state and federal legislators in an informal setting. Bring your questions. Bring your comments. It is important that your elected representatives understand where you stand on the many important issues facing the business community and our country. Event sponsorships are available for \$450. Each sponsor will receive visual and verbal recognition prior to and during the event. If you wish to become a sponsor for this event, please contact Pam Hull at the Chamber by calling (920) 734-7101 or by email at phull@foxcitieschamber.com Cost to attend is \$2.00 for Chamber members if registered and paid in advance or \$4.00 at the door. Non-member cost to attend is \$20.00.

Economic Outlook Breakfast

When: Wednesday, February 3, 2010, 7:30 a.m.

Where: Radisson Paper Valley Hotel, downtown Appleton

The Economic Outlook Breakfast will reveal the results of the economic outlook survey. Registration will begin at 7 a.m. with breakfast served at 7:30 a.m. Cost to attend is \$15.00 per person or \$150.00 for a table of 10 for Chamber members and \$25.00 per person for non-members or \$250.00 for a table of 10. Invitations will be mailed to Chamber members in January. To be sure to receive reservation information, contact the Chamber by calling (920) 734-7101 or by emailing to information@foxcitieschamber.com Type Economic Outlook Breakfast in the subject line.

China reservation deadline approaching

The Northeast Wisconsin Chamber Coalition (includes the Chambers of Commerce from Fond du Lac, the Fox Cities, Green Bay Area and Oshkosh) continues to take reservations for the spring 2010 trip to China. The group will depart from JFK International Airport on Thursday, April 8, 2010.

Important trip information:

- Cost per person is only \$1,999 based on double occupancy.
- Reservations on a first-come, first-serve basis.
- A \$500 deposit must accompany the completed registration form and is due by Tuesday, December 15, 2009. Checks should be made payable to Fox Cities Chamber of Commerce, 125 N. Superior St., Appleton, WI 54912-1855 and mail with a completed [registration form](#).
- All travelers must have a valid Chinese Visa (\$145.00 for Chinese Visa processing in addition to the trip cost).
- Securing and updating a passport is your responsibility.
- There is a \$700 cancellation fee up to Thursday, December 31, 2009; thereafter, the entire payment is forfeited upon cancellation.

For more information, go online to the Chamber website at www.foxcitieschamber.com or call the Chamber at (920) 734-7101 or email to information@foxcitieschamber.com

Doing Business or Traveling to China?

Chinese for Business Travelers

When: Wednesday, February 24, 2010, 8:30 to 12:30 p.m.

Where: FVTC D.J. Bordini Center-Appleton

Designed for professionals and community members as they prepare to travel to China.

Learn about:

- Basic language for greeting for introductions
- Business and personal relationships

- Banquet etiquette while eating an authentic Chinese meal from a local restaurant including Chopsticks 101
- Do's and don'ts of gift giving and business card exchange will be covered
- Travel preparation and tips

Participants will:

- Gain an appreciation and understanding of cultural differences
- Discuss strategies to remove communication barriers.

Cost is \$99.00 per person and includes materials, continental breakfast, and authentic Chinese lunch.

Register Today Online in three easy steps!

1. Register online at www.fvvc.edu/swreg
2. Click 'Find A Class' and enter class # 64931 where prompted.
3. Complete registration by following instructions and when prompted.

The following events are co-sponsored with the Fox Cities Chamber

[Improve the Performance of Your Company: Successful Cash Flow Management](#)

When: Tuesday, January 19, 2010, 8:30 to 11:30 a.m.

Where: Fox Cities Chamber of Commerce and Industry, Inc.

Tony Busch of Priora Cash Flow Management LLC will discuss the cash flow conversion cycle and how is it managed to improve the performance of the business; how cash flows between the income statement and the balance sheet; how to effectively manage a working capital line of credit from the bank; how to save money by taking discounts, even if you have to borrow to do so plus much more.

Cost to attend is \$25.00 for Chamber members and \$35.00 for non-members

Save the Date

Small Business Awards Luncheon, Wednesday, June 9, 2010

Chamber Scramble Golf Outing, Monday, July 26, 2010

Business Expo 2010, Tuesday, September 14, 2010

Up2Date, a weekly e-newsletter from the Fox Cities Chamber of Commerce, features Chamber sponsored programs and events including Business Connections, Morning Business Advice, seminars and other relevant news for the coming week.

Up2Date is best viewed in HTML format.

To register for any of the following Fox Cities Chamber events or to inquire about Chamber membership, call (920) 734-7101, [go online](#) or [email](#). To read a full description of the information, click on the title of the event or [go online](#) to www.foxcitieschamber.com